ICAOS Budget
Fiscal Year 2021-2023

|  | $\begin{gathered} \text { FY21 } \\ \text { Final YTD } \\ \hline \end{gathered}$ | FY22 <br> Budget | FY23 <br> Proposed Budget |
| :---: | :---: | :---: | :---: |
| REVENUE |  |  |  |
| Dues Assessment | \$1,516,253.30 | \$1,061,377.28 | \$1,532,298.30 |
| Cash Reserve |  | \$460,000.00 | \$200,000.00 |
| Dividend Income | \$34,981.60 | \$26,000.00 | \$26,000.00 |
| Operating Interest | \$1,564.85 | \$2,000.00 | \$2,000.00 |
| Total Administration Revenue | \$1,552,799.75 | \$1,549,377.28 | \$1,760,298.30 |
| EXPENSE |  |  |  |
| 60000 SALARIES \& WAGES | \$505,552.17 | \$540,000.00 | \$555,000.00 |
| 61000 EMPLOYEE BENEFITS | \$153,780.99 | \$180,000.00 | \$190,000.00 |
| 61009 PAYROLL TAX | \$40,955.53 | \$37,500.00 | \$41,585.00 |
| 61040 ACCOUNTING | \$16,630.40 | \$14,500.00 | \$15,000.00 |
| 61079 EDUCATION, ACCREDITATION | \$0.00 | \$2,000.00 | \$2,000.00 |
| 61089 PROFESSIONAL MEMBERSHIPS | \$337.00 | \$500.00 | \$500.00 |
| 62000 SUPPLIES | \$1,554.51 | \$4,500.00 | \$4,500.00 |
| 62010 POSTAGE | \$965.46 | \$1,500.00 | \$1,500.00 |
| 62090 COMPUTER SERVICES | \$23,192.41 | \$22,000.00 | \$23,000.00 |
| 62130 OUTSIDE WEB SUPPORT | \$4,696.00 | \$4,700.00 | \$4,700.00 |
| 62140 SOFTWARE PURCHASE | \$4,294.75 | \$5,000.00 | \$5,000.00 |
| 62280 INSURANCE | \$11,084.00 | \$12,250.00 | \$12,250.00 |
| 62310 PHOTOCOPY | \$0.00 | \$500.00 | \$500.00 |
| 62360 DIRECT TELEPHONE EXPENSE | \$1,507.77 | \$600.00 | \$600.00 |
| 62370 CELL PHONE EXPENSE | \$3,174.41 | \$3,600.00 | \$3,600.00 |
| 66000 EQUIPMENT PURCHASE | \$4,245.85 | \$10,000.00 | \$10,000.00 |
| 68200 WEB/VIDEO CONFERENCE | \$11,573.51 | \$10,000.00 | \$10,000.00 |
| 68230 MEETING EXPENSE | \$327.07 | \$500.00 | \$500.00 |
| 72000 CONSULTANT SERVICES | \$11,022.35 | \$10,000.00 | \$10,000.00 |
| 74000 STAFF TRAVEL | \$1,705.80 | \$5,000.00 | \$5,000.00 |
| 80000 LEGAL SERVICES | \$14,432.50 | \$15,000.00 | \$15,000.00 |
| 85000 RENT | \$24,352.60 |  |  |
| Total Administration Expenditures | \$835,385.08 | \$879,650.00 | \$910,235.00 |
| OTHER EXPENSE |  |  |  |
| 02 Executive Committee | \$269.82 | \$15,000.00 | \$15,000.00 |
| XX Annual Meeting | \$57,503.66 | \$20,000.00 | \$310,000.00 |
| 03 Finance Committee | \$0.00 | \$250.00 | \$250.00 |
| 04 Rules Committee | \$0.00 | \$10,000.00 | \$20,000.00 |
| 05 Technology Committee | \$146.41 | \$1,000.00 | \$1,000.00 |
| 06 Training/Education Committee | \$6,328.95 | \$10,000.00 | \$10,000.00 |
| 07 Compliance Committee | \$0.00 | \$500.00 | \$500.00 |
| 09 ICOTS | \$464,632.35 | \$470,633.00 | \$468,000.00 |
| 10 DCA Liaison Committee | \$0.00 | \$500.00 | \$500.00 |
| 11 Annual Report | \$1,680.28 | \$2,000.00 | \$2,000.00 |
| 12 ABM Workgroup | \$0.00 | \$10,000.00 | \$10,000.00 |
| 13 Compact Study |  | \$100,000.00 |  |
| 00 Defense Litigation | \$0.00 | \$10,000.00 | \$10,000.00 |
| Total Other Expense | \$530,561.47 | \$649,883.00 | \$847,250.00 |
| Total Commission Expenses | \$1,365,946.55 | \$1,529,533.00 | \$1,757,485.00 |

